

## Internal Sales Representative

### Faversham

#### Competitive Rate of Pay and Benefits

#### THE ROLE

We're excited to offer a fantastic opportunity to join our South Commercial team at our Faversham office. As an Internal Sales Representative, you will play a key role in building relationships with new and existing customers, managing incoming enquiries, and ensuring high levels of customer satisfaction.

Key Responsibilities:

- **Customer Interaction:** Engage with customers to provide product information, process orders, and resolve issues, ensuring an excellent service experience. Develop and maintain strong relationships with our customers, ensuring long-term engagement and satisfaction.
- **Collaborative Teamwork:** Work closely with the Commercial team, building internal relationships, meeting personal targets, and contributing to overall sales volumes. Work closely with cross-functional teams such as Transport and Operations to meet customer needs and support business objectives.
- **Sales Support:** Manage customer enquiries, prepare and submit quotations, and follow up on sales leads to drive business growth.
- **Customer Solutions & Support:** Act as the first point of contact for customers, providing timely solutions and ensuring a high level of customer satisfaction throughout the sales process.

#### THE REQUIREMENTS

- **Strong Communication Skills:** Excellent verbal and written communication are essential for building relationships with customers and internal teams.
- **Computer Literate:** Proficient in Microsoft Office and adaptable to using internal systems to manage customer interactions and sales data.
- **Industry Knowledge (Desirable):** Experience with Aggregates and/or Asphalt is a plus.
- **Internal Sales Experience (Desirable):** Previous experience in internal sales would be advantageous but not essential.
- **Confident and Driven:** Self-assured, with a proactive approach to sales and customer service.
- **Motivated Team Player:** A strong team-oriented mindset with the ability to collaborate effectively with colleagues across departments.
- **Career Ambition:** A desire to develop and grow a long-term career within the construction industry.

#### TO APPLY

To apply, please email a CV with covering details to, [sheona.drew@brett.co.uk](mailto:sheona.drew@brett.co.uk)

The closing date: **13<sup>th</sup> March 2025**

**Brett Group operates an Equal Opportunities Policy**

Brett is the UK's largest independently owned building materials Group with over 60 sites across the South, South East, East and Midlands and employing over 700 people.

As a part of the Brett Group, Brett Aggregates supplies sand and gravel, crushed rock and coated products from both land-based and marine sources. With extensive reserves throughout the South and South East, our capability is reinforced by strategic wharves and rail hubs, ensuring consistent supply to major contracts as well as local customers alike.

With a reputation for excellence, we offer superb development opportunities to people keen to be a part of our continued growth. As an independent business we can offer real job satisfaction in an environment which encourages you to contribute, supports you in getting the job done and enables you to become part of a team that delivers building materials for big ideas.